

Kamin G. Horvath

Atlanta, GA
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OBJECTIVE To expand on my experience and continue to grow my skillset in project management, project estimating, sales, and technical knowledge in the industry.

EXPERIENCE *Project Estimator* June 2023-Present
ABM, Alpharetta, GA

- Scouting, estimating, and presenting mechanical contracting projects and maintenance agreements to commercial and industrial customers.
- Experience in designing and sizing HVAC systems and equipment for a wide variety of applications.
- Work closely with the project management team to ensure that project is successfully handed off and executed once accepted.

Business Development Manager February 2022-June 2023
ABM, Alpharetta, GA

- Experience in prospecting to new clients, and working with existing clients on new mechanical project and maintenance opportunities
- In addition to core business, also assisted in selling other ABM units such as electrical, EV charging, and janitorial.

Assistant Project Manager February 2020-February 2022
Maxair Mechanical, Marietta, GA

- Selling, estimating, and managing mechanical contracting project as part of Direct for Owner (DFO) team. Primarily selling and running jobs directly for end clients, where Maxair is the general contractor.
- Responsible for managing projects from pre-construction to completion.
- Coordination of all parts of the job including equipment, labor, subcontractors, scheduling, permitting, and startup.

Technical Engineering Sales Support May 2015-February 2020
James M. Pleasants Co., Peachtree Corners, GA

- Sized hydronic equipment for engineers, and perfmed mechanical takeoffs and quotes for contractors.
- Assembled and priced the majority of projects for Georgia territory.

EDUCATION *B.Sc., Mechanical Engineering* May 2015
Virginia Tech, Blacksburg, VA

- Designed, constructed, and tested a portable dental chair as part of a senior design group project, coordinating with the University at Buffalo School of Dental Medicine's community outreach program.

SKILLS *Language:* Basic knowledge of Thai (ไทย) written and spoken language.

Personal Skills: Self-taught knowledge in computer science and technology

- Written a number of coding projects, including my personal website and this \LaTeX resume.
- Knowledge in administering Windows, Linux, and Unix systems. Maintain a number of hosted services including my personal website, and a Mastodon instance.